

International Workshops (Boulder) – August 12 – 13, 2008

WTC Denver member, First National Bank will present a two-day international workshop in cooperation with the U.S. Department of Commerce, the Boulder Chamber of Commerce, the Boulder Small Business Development Center and the World Trade Center Denver. Day 1, Export Documentation and Procedures, will cover challenges in export trade, developing an export strategy, factors to consider when choosing a distributor or representative, contract negotiation, quotations, packaging and labeling, U.S. export requirements, import clearance and customs at foreign ports, returns/loaners/demos and N/C items, and Incoterms. Day 2, International Payment Terms, will discuss credit considerations, L/C's, UCP600 guidelines, documentary implications and case studies. Cost for Day 1 or Day 2: \$90.00 per person. Cost for both days: \$150 per person. To register call Laura Pedersen at (888) 464-7804 or email lpedersen@fnni.com.